## 

DEFENDANT'S EXHIBIT

CASE NO. C04-0360P

.....

EXHIBIT NO.

Resp to Costco RFP 2134



清

Market L

## Regulatory Management Section

One of the main responsibilities of the Regulatory Management Section is to review, work up and approve or disapprove all price postings filed by wholesalers and suppliers in order to ensure prices meet statutory and regulatory requirements. This includes, but is not limited to, ensuring that prices are not disruptive to the market, or below cost plus 10% of acquisition cost.

Price postings also allow for a check to ensure that:

- 1. Products offered for sale have received label approva::
- 2. Products offered for sale are in approved package/container sizes: and
- 3. Only licensed entities offer peer and wine for sale in the state.

During FY 93, the number of price posting forms reviewed, worked up and filed by division personnel were as follows:

		BEER	WINE	
		POSTINGS	POSTINGS	TOTAL
July	92	909	3,286	4,195
August	92	822	3,341	4,163
September	92	970	3,119	4,089
October	92	975	2,991	3,966
November	92	993	3,671	4,664
December	92	1,091	3,254	4,345
January	93	1,385	3,515	4,900
February	93	966	3,524	4,490
March	93	947	3,509	4,456
April	93	1,027	3,476	4,503
May	93	992	3,140	4,132
June	93	1,145	3,310	4,455
TOTAL	-	12,222	40,136	52,358

Board employees, industry members and the public can review and copy posted prices on file during normal business hours.

TX514-002